

MINUTES OF GOLF BOARD

Location: Golf Club
Date: April 30, 2009
Time: 12:30 pm

Present: Sonny Parker
Nick Houk
Judy Rounkles
Ken Gordy
Tim Jarman – Golf Director
Eric Lane – Course Superintendent

Absent: Gerald Edwards
Greg Martin

A motion was made by Nick Houk; seconded by Sonny Parker that the minutes of the March 26, 2009 meeting be approved. Motion unanimously approved.

Tim Jarman, Golf Director reported that 39 current members have not renewed. There have been 27 new members since January 1, 2009. A questionnaire has been sent to the 39 non-renewal members with a self-addressed stamped envelope, their name is optional. We hope to get responses.

Tim Jarman received 23 responses to his latest email for marketing. The weather was also good during this time.

New advertising tool - brochures will be put in kiosks at Sam's Club, Target, Costco, etc. with special offers. It's on a trial basis.

Repairs will be made as soon as weather permits; roof repair, painting, etc.

Tim Jarman checked the cost of "Johnny-on-the-Spot" portable restrooms. They cost \$81.40 per month, per unit. This includes insurance and servicing every 2 weeks. A motion was made by Ken Gordy, seconded by Judy Rounkles to try using them during the summer, until we get new permanent restrooms. Motion unanimously approved.

Eric Lane – Golf Course Superintendent, reported flag placement will remain the same as last year, numbers 1, 2, & 3. Eventually we will go back to red, white, and blue. The greens have been airfied and top dressed; as of today all roughs have been mowed. Once again Eric told us how well the new product is working on the greens and showed us samples. He went over how he treats all kinds of grass and everything he does has a good reason.

Adjourn: A motion was made by Nick Houk; seconded by Ken Gordy to adjourn. Motion unanimously approved.

The next meeting will be May 28, 2009.

Judy Rounkles - Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: June 11, 2009
Time: 12:30 pm

Present: Sonny Parker
Nick Houk
Greg Martin
Gerald Edwards
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent

Absent: Judy Rounkels
Ken Gordy

A motion was made by Nick Houk; seconded by Sonny Parker that the minutes of the May 2009 meeting be approved. Motion unanimously approved.

Tim Jarman, Golf Director reported that 45 current members have not renewed since January 1, 2009. There have been 49 new members join since January 1, 2009. A questionnaire was sent to the 39 non-renewal members with a self-addressed stamped envelope, their name is optional. Ten surveys returned at this time.

Will begin cart path repair as soon as weather permits.

The decision was made to paint the trim of the clubhouse only and leave brick as is. Sand blaster will be rented to take off old paint and tar stains.

USGA agronomist will be here on Thursday, June 18th for a consultation.

Small discussion about cleaning out gutter drains around and at the clubhouse.

After numerous complaints and comments, the removal of the Port-A-Pots will take place on or before July 1, 2009. The City's water line to the #13 restroom will be checked and the purchase of two new stools will take place.

Adjourn: A motion was made by Gerald Edwards; seconded by Greg Martin to adjourn. Motion unanimously approved.

Tim Jarman – Golf Director

MINUTES OF GOLF BOARD

Location: Golf Club
Date: July 23, 2009
Time: 12:30 pm

Present: Sonny Parker
Nick Houk
Gerald Edwards
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent

Absent: Judy Rounkles
Ken Gordy
Greg Martin

A motion was made by Nick Houk; seconded by Sonny Parker to approve minutes of the June 2009 meeting. Motion unanimously approved.

Tim Jarman, Golf Director reported that 59 current members have not renewed since January 1, 2009. There have been 54 new members join since January 1, 2009. The latest email marketing campaign has not been good. The latest coupon marketing campaign was fantastic. Current returns on coupon marketing, total cost \$2,775.00 with a total return of \$8,633.00.

Roof repair is almost complete, only one more coat and two new drains to be installed.

2009 round comparisons vs. 2008 rounds, 13,130 vs. 14,406.

Water and soil samples were sent to find problems with greens as suggested by USGA agronomist. City also tested the water. Gypsum added and needle tined greens twice since USGA visit. Main problem is the salt buildup in the top layer of all greens soil profile.

It was suggested to try a new rough mowing pattern but many complaints have cause us to stop.

The purchase of another aerifier was discussed with the idea of finishing the summer needle tining in a quicker fashion. Time being very critical when hot weather arrives.

Sand was tested that's used on the greens, it came back compatible and is ok to use.

Drainage installed on #6, #9, and #18.

Eric Lane, Course Superintendent to conduct on course experiments with green mowing techniques to eliminate scalping of greens, especially the old push up greens.

Adjourn: A motion was made by Nick Houk; seconded by Gerald Edwards to adjourn. Motion unanimously approved.

Tim Jarman, Golf Director/Shannon Stroud, Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: October 15, 2009
Time: 12:30 pm

Present: Sonny Parker
Buddy Bunch
Judy Rounkles
Nick Houk
Gerald Edwards
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent
Absent: Greg Martin

A motion was made by Nick Houk; seconded by Gerald Edwards to approve minutes of the September 2009 meeting. Motion unanimously approved.

The members had a long discussion about the A Greens, #10, 15, 17, & 18. They need to be redone along with the cart paths. Tim Jarman, Golf Director will get bids on cart paths and he has also talked with the City to be on next months Agenda at the Capital Improvements Meeting, hoping they will help.

A report was given regarding the cross country meet that was held on the course. There were 400 runners and probably 600 spectators. The course held up well.

Eric Lane, Golf Course Superintendent gave a full report on the course, what has been done and what will be done in preparation for winter.

Adjourn: A motion was made by Buddy Bunch; seconded by Nick Houk to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud, Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: December 17, 2009
Time: 12:30 pm

Present: Greg Martin
Buddy Bunch
Judy Rounkles
Nick Houk
Gerald Edwards
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent

Absent: Eric Lane
Sonny Parker

A motion was made by Nick Houk; seconded by Greg Martin to approve minutes of the November 5, 2009 meeting. Motion unanimously approved.

Tim Jarman reported after he presented the Greens Renovation to the Capital Improvements Authority. The Authority approved the renovation. Tim Jarman will attend the City Council Meeting for their approval. If approved the greens will be done at the end of February or first of March. Cart path money is still in question, additional bids are needed.

Discussion was held to implement a Package for Rounds of Golf. A motion was made by Greg Martin; seconded by Buddy Bunch that we offer a 6 Round Package for \$130.00 and a 10 Round Package for \$195.00, not including the cart. Motion unanimously approved.

Discussion was held to offer an “After 2:00 Package.” The cost would be \$395.00 for a family, not including the cart. No implementation at this time.

The furnace and air conditioner in the Dining Room has quit. It is not repairable. Bids will be requested.

We once again received information from Benchmark. This is for Bench’s and Ball Washers with ads on them. The Board decided against it.

Tim Jarman informed board members of a new software program and on the businesses he’s contacted regarding corporate opportunities (membership). Cart fees, membership fees, and promotions were discussed but nothing decided at this time.

Eric is busy finalizing winter protection of the course.

Three artificial coyotes have been put on the course in attempt to scare the geese away. Hopefully, they won't scare the golfers too much.

Adjourn: A motion was made by Buddy Bunch; seconded by Greg Martin to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud, Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: January 29, 2010
Time: 1:15 pm

Present: Greg Martin
Buddy Bunch
Judy Rounkles
Nick Houk
Gerald Edwards
Sonny Parker
Tim Jarman – Golf Director
Absent: Eric Lane – Golf Course Superintendent

A motion was made by Greg Martin; seconded by Gerald Edwards to amend the December 2009 minutes to read “Eric Lane Absent and the “After 2:00 Package” will be Implemented. Minutes were unanimously approved with those changes.

Tim Jarman reported that the Greens Project is on hold at the present time.

Eric Lane has sprayed all greens for “snow mold.” It is nothing serious but needed to be addressed. It also appears that the coyotes are helping with the geese problem.

Tim Jarman will stay with the same software program but has made changes to improve the program.

We are entering into a co-marketing agreement with Shirkey Golf Course in Richmond, Missouri. Any members of either course can play the other course for the price of a cart rental.

The price of cart rental will be increased by \$2.00. The \$2.00 will go into a “Renovation Fund” for cart path repair. A motion was made to that effect by Nick Houk, seconded by Judy Rounkles, motion approved.

The remainder of the meeting was spent discussing fees for 2010 and ideas to increase play. A motion was made by Greg Martin, seconded by Buddy Bunch that Excelsior Springs residents may play after 12:00 pm, Monday through Friday for \$20.00 which includes the cart. Motion approved.

Also implemented was a “Please Come Back” tournament rate. This \$20.00 rate would be Monday through Thursday afternoons only. This would apply only to tournaments that

have not been to Excelsior Springs in the past three years. It is a one time deal. A motion was made by Nick Houk, seconded by Greg Martin; motion approved.

Cart Cards will be raised from \$115.00 to \$125.00. A motion was made by Buddy Bunch, seconded by Gerald Edwards; motion approved.

Tournament rates and Memberships will remain the same. A motion was made by Buddy Bunch, seconded by Greg Martin; motion approved.

Adjourn: A motion was made by Judy Rounkles; seconded by Nick Houk to adjourn. Motion approved.

Judy Rounkles/Shannon Stroud, Secretary

GOLF BOARD MEETING

Location: Golf Club

Date: May 27, 2010

Time: 1:00 P.M.

Present: Nick Houk
Buddy Bunch
Greg Martin
Gerald Edwards
Judy Rounkles
Tim Jarman, Golf Director
Eric Lane, Superintendent

Absent: Sonny Parker, City Council Rep.

Motion was made by Nick Houk, seconded by Greg Martin that the minutes of the April 22, 2010 meeting be approved. Motion approved.

Tim discussed current membership status. 38 new members (up 9 from April meeting); 13 new twilight members (up 6 from April meeting); 43 non renewals and Tim will send out surveys on June 1.

There have been 85 residents take advantage of the residential rate which is up 41 from the April meeting.

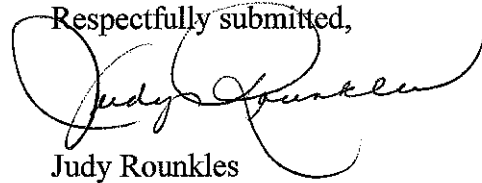
The cart path project is on hold due to the weather. The weather also caused the Northland Duffer to be canceled on May 20.

Eric Lane gave the board a rundown of the complete course. What has been done and what will be done month to month. The greens are a major concern. He has located a Verta-Drain and Tractor unit that would be a major improvement. It is designed to relieve soil compaction at a depth range from 4 – 12 inches, creating a healthier soil profile within the root zone. Our oldest greens have a very short root system at or near 2 inches. The "Deep tine" aeration system, if contracted out will be \$1500 per application. On a regular program, this machine would be used between 6-8 times per season. This model has a wide variety of tines that would benefit any style of green or weather condition. The cost of this equipment is \$15,000 for the Verta-drain unit and \$10,000 for the tractor. This is a used piece of equipment. Tim will ask to be on the Capital Improvements agenda at their next meeting to discuss this system.

Judy Rounkles asked if someone would fix the fan in the ladies locker room and Eric agreed to do this. She also asked if a walking bridge over the creek on #6 would be a problem to do. It would replace the former bridge.

A motion was made by Buddy Bunch, seconded by Gerald Edwards that the meeting be adjourned. Motion carried.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "Judy Rounkles". The signature is written in black ink and is positioned above the printed name and phone number.

Judy Rounkles
816-637-3792

MINUTES OF GOLF BOARD

Location: Golf Club
Date: June 24, 2010
Time: 1:00 pm
Present: Gerald Edwards
Nick Houk
Judy Rounkles
Sonny Parker
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent
Absent: Buddy Bunch and Greg Martin

A motion was made by Nick Houk; seconded by Gerald Edwards, to approve the May 27, 2010 meeting minutes. Minutes were unanimously approved.

Discussions were held on the following subjects: Membership Play, Revenue Comparison, Corporate Play, Cart Paths, How to Increase Play, Tournaments, Condition of Greens, Fairways, Rough, and what is being done daily to keep the course in first class shape.

Also, discussion was held on the Verta – Drain and Tractor. Apparently, this unit is in tip top shape and it would not be a problem buying a used unit. The capital Improvements Meeting was cancelled and was re-scheduled for June 28th. We will have a representative at that meeting.

A motion was made by Nick Houk, seconded by Gerald Edwards to adjourn the meeting. Motion approved.

Judy Rounkles, Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: July 26, 2010
Time: 1:30 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Greg Martin
Sonny Parker
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent
Absent: Judy Rounkles

A motion was made by Nick Houk; seconded by Greg Martin, to approve the June 2010 meeting minutes. Motion unanimously approved.

Tim Jarman discussed the current membership status.

Cart Path Repair project discussed. Hope to start Wednesday, July 28, 2010.

Capital Improvements will be presented with a proposal to purchase a new greens roller at their August meeting.

Resident green fee/cart promotion has had 296 participants since April 1. Overall rounds and revenues are down significantly, not only in this area but nationwide, as statistics showed.

Tim went over YTD revenues, rounds, etc. as well as budget discussion for year end 2010 and request for year 2011. Will re-bid cart fleet this year and bring in 10-20 less carts for our fleet. This will help in cost cutting our budget.

Eric Lane discussed regular course maintenance. The Greens are really struggling with the heat and recent rains. Eric might look into soil testing.

A motion was made by Greg Martin, seconded by Buddy Bunch to adjourn the meeting. Motion unanimously approved.

Tim Jarman/Shannon Stroud
Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: August 26, 2010
Time: 1:00 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Judy Rounkles
Greg Martin
Sonny Parker – City Council Representative
Tim Jarman – Golf Director
Eric Lane – Golf Course Superintendent
Steve Marriott – Director of Administrative Services
Absent: None

A motion was made by Greg Martin; seconded by Judy Rounkles, to approve the July 22, 2010 meeting minutes. Motion unanimously approved.

Director of Administrative Services, Steve Marriott was welcomed to the meeting.

Golf Superintendent, Eric Lane reported that the greens have been verti-cut and seeded and work will continue on each green. The tees have been conditioned and Zoysia will be added to the ones that don't have it.

The fairways were fertilized the last part of July, they are beautiful.

Eric Lane will construct an equipment plan to cover the next several years.

The cart path project is progressing; #4 & #9 are finished and #6 has been started. Plans are to extend drainage outlets on a part of #6 and holes 1, 7, 12, & 14. The work on this project is superior and much needed.

Once again, there was a long discussion regarding price structure, tournaments, and number of players. Tim Jarman does not think it is feasible to re-bid the carts this year.

The next meeting will be on September 9, 2010 at 2:00 pm and price structure will be decided at that time.

A motion was made by Buddy Bunch, seconded by Nick Houk to adjourn the meeting. Motion unanimously approved.

Tim Jarman/Shannon Stroud
Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: September 9, 2010
Time: 2:00 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Judy Rounkles
Greg Martin
Tim Jarman – Golf Director
Steve Marriott – Director of Administrative Services
Absent: Sonny Parker – Council Representative
Eric Lane – Golf Superintendent

A motion was made by Gerald Edwards; seconded by Greg Martin, to approve the August 26, 2010 meeting minutes. Motion unanimously approved.

Eric Lane had reported earlier he felt the sand he has is a problem; Eric attended a Golf Course Superintendents Meeting and it was a unanimous opinion from all the superintendents. We are currently awaiting new sand and all Greens will be top dressed and airified at that time.

All mowing is up-to-date. Bids for the Greens Roller have been sent out.

Work continues on the Cart Paths. The work is on #2 now and drainage has been installed. They will return to another portion of #6 next and will install drainage there.

Tim Jarman presented the rate structure. Rates are basically the same as they were. A correction was made on Twilight Rates. “Resident Rates” will be continued but only on Monday, Tuesday, and Wednesday. We will continue the “New Tournament” promotion. A motion was made by Greg Martin, seconded by Judy Rounkles that we adopt the Rate Structure with the one change to the Twilight Rates. Motion unanimously approved.

Discussion was held to advertise in the Richmond and Lawson papers, and the Town and Country Leader. We want to spread the word that our Senior Age is 55.

The budget was presented. Gerald Edwards made a motion to raise the revenue line item to \$7,310.00, seconded by Nick Houk. Motion approved. The board thinks this can be accomplished to balance the budget. We are hoping for a mild winter but if not, the issue will be addressed at that time. How comp time is used was explained to the Board.

A motion was made by Gerald Edwards, seconded by Greg Martin to adjourn the meeting.
Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: October 14, 2010
Time: 2:00 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Judy Rounkles
Greg Martin
Tim Jarman – Golf Director
Eric Lane – Golf Superintendent
Absent: Sonny Parker – Council Representative

A motion was made by Gerald Edwards; seconded by Greg Martin, to approve the September 9, 2010 meeting minutes. Motion unanimously approved.

Eric Lane gave a complete report on the greens. He gave data from 2002 until the present. All greens have been treated. He is now using 90% sand with 10% Dakota Peet Moss. He will no longer be using growth regulator. The greens are looking better each day.

Eric reported that the rough and the driving range have been core aerated and leaf mulching will soon begin. Native areas will be mowed this fall. The new greens roller has been delivered.

Tim Jarman reported that \$34,000 has been spent on cart paths. This does not include the west side of #6. The drainage work on #2 and #6 as well as the new cart paths look fantastic. They will move to the back 9 after completing #6. Eric and crew have also been working on drainage.

Tim asked for opinions on what size ad to run in the newspaper. A motion was made by Gerald Edwards; seconded by Buddy Bunch that we go with the 4" x 5" size. Motion carried. This ad will run in the Town and Country East.

A discussion was held on offering a payment plan for dues. Possibly 4 times per year on a credit card with a \$5.00 charge per payment. It will be up to Tim whether to try it. He will have to administer the plan.

A motion was made by Nick Houk; seconded by Greg Martin to adjourn the meeting. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: November 18, 2010
Time: 2:00 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Judy Rounkles
Greg Martin
Tim Jarman – Golf Director
Eric Lane – Golf Superintendent
Sonny Parker – Council Representative
Absent: None

A motion was made by Greg Martin; seconded by Gerald Edwards, to approve the October 14, 2010 meeting minutes. Motion unanimously approved.

Eric Lane, Golf Superintendent gave the board a complete report on the winterizing process of the course. Greens have been deep tined twice, fairways & rough have been treated and nature areas have been mowed. Pictures were shown of the soil on greens 5, 6, and 9. Samples of the greens were shown and was questioned which sand should be used. Eric will use the sand that he feels is best.

Water fountain on #12 Tee has been removed. Restrooms will be closed soon and ball washers removed.

A report was given on the shop break-in and the possibility of security cameras.

Tim Jarman, Golf Director gave a report: he showed the board a sample of the ad that will run in the Town & Country East. It will run 4 times. October was a good month; hopefully November will be just as good. The cart paths are complete on 7 holes and approximately \$90,000.00 has been spent. What an improvement! Tim has also been in touch with Cardinal Hill in Liberty and has come to an agreement with them. It is similar to the agreement we have with Shirkey; for a fee of \$20 our members can play there if Excelsior Springs is closed for any reason and vice versa.

The board was informed that the Civil War Monument has been moved back to the corner of Fredricksburg Road. We hope it will be as well taken care of as it was on the Golf Course.

A motion was made by Nick Houk; seconded by Buddy Bunch to adjourn the meeting.

Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary

MINUTES OF GOLF BOARD

Location: Golf Club
Date: March 31, 2011
Time: 2:00 pm
Present: Gerald Edwards
Nick Houk
Buddy Bunch
Judy Rounkles
Greg Martin
Tim Jarman – Golf Director
Eric Lane – Golf Superintendent
Kris Bishop – Restaurant Manager
Steve Marriott – Director of Administrative Services
Absent: Sonny Parker – Council Representative

Meeting was called to order by President Gerald Edwards.

A motion was made by Greg Martin; seconded by Nick Houk, to approve the November 18, 2010 meeting minutes. Motion unanimously approved.

Steve Marriott, Director of Administrative Services began the meeting by going over the Yearly Financial Statement and the Budget. This proved to be a very long discussion with a lot of questions.

The Mayor pointed out that any monies the course needs from the city comes from the General Fund. The question is, will the Golf Course continue to need money every year? The board hopes that it won't but realizes that they need a strategic plan of action for the future. There are many factors dealing with a Golf Course making that a hard question. This initiated a long discussion on marketing ideas, things we can do, and logging what has already been accomplished.

It was reported that there were 7 tournaments in 2010 with approximately \$247,000.00 staying in Excelsior Springs. This does not include any money spent during the preparation phase. The board feels these tournaments have a great impact on the community and hope to get additional tournaments this year.

A motion was made by Nick Houk; seconded by Greg Martin to adjourn the meeting. Motion unanimously approved. Meeting adjourned at 5:00 pm.

Judy Rounkles/Shannon Stroud
Secretary

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING**

April 21, 2011, 2 p.m. Golf Club

Item 1. Call to Order/Roll Call.

PRESENT: Gerald Edwards, Nick Houk, Buddy Bunch, Greg Martin, Judy Rounkles, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent, Dan Kirkpatrick – Representing Airport, Marlyn Atkinson – Representing Airport

ABSENT: Carolyn Schutte – Council Representative, Ambrose Buckman - Mayor

President Gerald Edwards called the meeting to order at 2:00 p.m. A quorum was present.

Item 2. Approval of Minutes, March 31, 2011

The minutes of the March 31, 2011 meeting were amended to read that Carolyn Schutte was present. A motion was made to approve the amended minutes by Nick Houk and seconded by Greg Martin. The motion was approved.

Item 3. New Business

Dan Kirkpatrick and Marlyn Atkinson Representatives of the Airport Board asked the Golf Board to consider moving the cart path that runs from the number 10 green to the number 11 tees. The current path runs close to the end of the runway and they need it to be moved to the south. Also, they asked that two trees be removed from the side of the number 17 green. They were told that we would put a pencil to the cost of moving the cart path. We have no extra monies for cart paths and we will discuss the tree removal. No decision was made.

Tim Jarman went over the financial statement with the board. It seems this year is better. However, the weather is not going to cooperate.

There was much discussion in conjunction with the upcoming golf tournaments.

The contract on the golf carts will be up this year. We have had them for four years. Tim is going to get more information on keeping them another year.

Tim reported that he has signed up to participate in a promotion with the Missouri Division of Tourism and statewide McDonald's Restaurants. This promotion is called "Roadtrip Rewards" and is no cost to us. It is estimated to reach 90 million people. There will also

be an ad in the Liberty and Kearney papers.

Eric gave a report on the greens, tees, fairways, and rough. He told us what has been doing and what is yet to be done. He asked for some feedback on areas that could be “nature areas.” This would help with mowing.

The course is in great shape and the greens are “putting” nice. Eric and his staff were complimented.

Item 9. Adjourn

A motion was made by Greg Martin and seconded by Buddy Bunch to adjourn the meeting. The motion was approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Board

PAGE

PAGE 2

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING**

May 26, 2011, 2 p.m. Golf Club

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Nick Houk, Buddy Bunch, Greg Martin, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent, Carolyn Schutte – Council Representative.

ABSENT: Judy Rounkles.

Approval of Minutes, April 21, 2011 – Nick Houk make a motion to approve the minutes of the April 21, 2011 meeting; Greg Martin seconded. Motion unanimously approved.

Tree Situation at Airport – Carolyn Schutte explained the result of the tree situation at the airport. The trees in question will be trimmed.

Cart Path Repair – the project was discussed and is on hold until David Haugland receives data from Molly McGovern on the economic impact that golf has on the city. Hope to go back to the Capital Improvements Authority in July, 2011. Carolyn Schutte asked if the course could generate enough dollars in economic impact with reference to sales tax to go back into Capital Improvements.

Memberships – were discussed. There are sixty-eight non-renewals since January. The board discussed ways to generate new business such as an Adult Beginner Clinic.

Course Maintenance – Eric Lane discussed regular course maintenance. Root comparisons viewed from various greens, soil test for #6 green was sent off.

Adjourn – a motion was made by Greg Martin; seconded by Buddy Bunch to adjourn. Motion unanimously approved.

Tim Jarman/Shannon Stroud
Secretary to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
June 23, 2011, 2 p.m. Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Nick Houk, Buddy Bunch, Greg Martin, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent, Judy Rounkles.

ABSENT: Carolyn Schutte – Council Representative.

Approval of Minutes, May 26, 2011 – Gerald Edwards made a motion to approve the minutes of the May 26, 2011 meeting; Greg Martin seconded. Motion unanimously approved.

Budget Discussion – Numbers for June 2011 are much better than 2010 YTD comparisons. Cart lease discussed in detail. Lease expires in October, will probably get new carts on upcoming lease. Talked about renting an airport hangar space to store carts during the winter months.

Cart Path Repair – discussed, but on hold until David Haugland receives data from Molly McGovern on the economic impact that golf has on the city. Hope to go back to the Capital Improvements Authority in July/August 2011.

Air Conditioner Replacement – Replaced pro shop air conditioner at a cost of \$1,800.00.

Memberships – renewals are still down considerably YTD, as are national rounds for both April and May. Seventy-two non-renewals since January.

Course Maintenance – Eric Lane discussed regular course maintenance. Very concerned with salt levels in greens, especially new greens. Root comparisons viewed from various greens, Eric to call area courses that also use non-potable water as their source for watering greens, etc. Eric to speak with the water department to see if they can help with the salt issues. Talked about dredging the pond, increasing the size of the pond, and replacing irrigation intake valve with a floating intake. Replacement of motor in rough mower at a cost of \$4,000.00.

Problem Areas – addressed Geese on #2 green; rut by #18 white tee box; dead trees; odor of ball washers; roll bar and eye glass safety; trash can weight in and around clubhouse.

Adjourn – a motion was made by Buddy Bunch; seconded by Greg Martin to adjourn. Motion unanimously approved.

Tim Jarman/Shannon Stroud
Secretary to the Golf Board

PAGE

PAGE 2

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
July 28, 2011, 2 p.m. Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Nick Houk, Buddy Bunch, Greg Martin, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent, Judy Rounkles.

ABSENT: Judy Rounkles and Carolyn Schutte.

Approval of Minutes – Gerald Edwards made a motion to approve the minutes of the June 23, 2011 meeting; Greg Martin seconded. Motion unanimously approved.

Budget Discussion – Numbers for July 2011 are lower than 2010 YTD comparisons. Discussed new membership structure. Memberships will go to a flat monthly fee that would include cart and range.

Memberships – Membership renewals are still down considerably YTD, as are National rounds for both June and July. Area course research showed revenues down on every one YTD. Excelsior Springs down 4.5%, Eagles Landing down 9%, Hodge Park down 10%, Shoal Creek down 11%, and Minor Park down 4%. Seventy-two non-renewals since January.

Cart Paths – will go back to Capital Improvements in September for cart path money.

Course Maintenance – Eric Lane discussed regular course maintenance. Very concerned with salt/sodium levels in greens, especially new greens. Root comparisons viewed from various greens, Eric to speak with the water department to see if they can help with the salt/sodium issues. Pond dredging will be a possibility as well as the installation of a floating intake to get intake off the bottom of the pond/sediment. Biggest noticeable problem seems to happen when weather becomes the hottest and we depend on the re-claimed water versus the natural rain water. Also discussed more water testing, root issues, algae control, and kick flush program. Looked into “Management company” for chemical bulk buying discounts. Not available to us.

Adjourn – a motion was made by Buddy Bunch; seconded by Greg Martin to adjourn. Motion unanimously approved.

Tim Jarman/Shannon Stroud
Secretary to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
September 22, 2011, 2 p.m. Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Greg Martin, Judy Rounkles, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent.

ABSENT: Buddy Bunch, Nick Houk, and Ambrose Buckman.

Approval of Minutes – Gerald Edwards made a motion to approve the minutes of the July 2011 meeting; Greg Martin seconded. Motion unanimously approved.

Membership – A lengthy discussion was held on membership rates, specials, and cart cards – nothing was decided.

General Discussion – There were figures presented from other courses in the area, all numbers are down.

Cart Paths – reported by Tim Jarman, the City does not have employees available to do any cart paths this year.

Ponds – The “Muck” in both ponds was discussed and the report presented, including talk of the fountains and pumps to keep the water moving.

Course Maintenance – Eric Lane discussed greens. They are improving. Eric had a soil test done on July 25, 2011. It discovered there was a Bi-Carbonate Problem. He would like to do soil tests once a month next year to try and avoid the problems we had this year.

Adjourn – a motion was made by Greg Martin; seconded by Gerald Edwards to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
October 22, 2011, 2 p.m. Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Greg Martin, Buddy Bunch, Judy Rounkles, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent.

ABSENT: Ambrose Buckman.

Approval of Minutes – Gerald Edwards made a motion to approve the minutes of the September 2011 meeting; Greg Martin seconded. Motion unanimously approved.

General Discussion – Tim Jarman reported that the City Council approved the Extension of the Cart Contract for another year. The Dining Room will be painted white to brighten it up.

Rates – decisions were made after another lengthy discussion about rates. The decrease in memberships were in two categories; Family and Man/Wife. The Family rate will be \$800 with the Man/Wife \$750, in hopes that we will gain memberships in those areas. The others will remain the same. Weekday Rates will be \$16, adding carts makes it \$18. Weekend Rates will be \$21, adding carts will make it \$18. Cart Cards will be \$135. There will be a one-time only member incentive cart card this fall for \$50. Juniors will remain free in hopes that we can get some youngsters to play. The Twilight Memberships will be discontinued. A motion was made by Gerald Edwards to accept these changes; seconded by Greg Martin. Motion approved.

Greens – Eric Lane reported that the Greens had been deep-tined on October 17th and organic fertilizer applied on October 18th. The Greens are doing very well now. He has conducted an experiment on the chipping Green and would like to try the same experiment on a couple of Greens next year. Several things have slowed down because of the dry conditions and there are 3 pieces of equipment down. Several trees have been removed, they were deemed dangerous. The board asked Eric to watch the tree by #17 Green very closely and to do everything possible to save it.

Pond – we are waiting on another quote from a dredge company for ponds on 2 and 3.

Adjourn – a motion was made by Greg Martin; seconded by Buddy Bunch to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary to the Golf Board

CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
December 8, 2011, 1 p.m. Golf Club

Present: BJ Greim
Greg Martin
Gerald Edwards
Eric Lane, Superintendent
Tim Jarman, Golf Director

Absent: Ambrose Buckman
Judy Rounkles
Buddy Bunch

Approval of Minutes - Motion made by Gerald Edwards; seconded by Greg Martin to approve amended minutes of the October meeting. Motion unanimously approved.

General discussion – Tim Jarman welcomed new board member, BJ Greim to his first meeting. Complemented Kris and boys on dining room make-over. Suggested painting all restrooms with concrete grey color. No word on carpet bid/quote for dining room. Kris very busy with Holiday diners/parties

Budget Discussion - Revenue numbers for October/November lower than 2010 YTD comparisons. Total rounds YTD down 29%. Total membership rounds also down 37% over same time frame. Area course comparisons also showed declines in revenues from past summer. Hodge Park, Minor Park and Eagles Landing too name a few (all municipalities). New marketing tool discussed. With the help of web site designer, "Cybergolf", a program has been designed too rival or compare to the national company "Groupon". ESGC will have full control over program. Fee structure associated with promo is minimal compared to Groupon's marketing campaign. Facebook will also be used more frequently to advertise daily lunch specials

Greens - Eric discussed regular course maintenance. Weather permitting, hopes to winterize irrigation system next week. Overall, greens doing well. Snow mold protection has been applied. Rough spot treated with broadleaf control. Mower reels have been sent off for maintenance, a yearly procedure. No luck finding another bid on pond dredging. Project appears to be too small, thus no interest. Monty and Eric will be attending HAGCSA educational seminar next week in Overland Park.

Adjourn: A motion was made by Gerald Edwards; seconded by Greg Martin. Motion unanimously approved

Judy Rounkles, (sub; Tim Jarman)
Secretary

CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
February 2, 2012, Golf Club

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Greg Martin, Buddy Bunch, Judy Rounkles, Ambrose Buckman – Mayor, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent.

ABSENT: Bill Greim.

Approval of Minutes – Greg Martin made a motion to approve the minutes of the December 8, 2011 meeting; Buddy Bunch seconded. Motion unanimously approved.

Director's Report – Revenues for January 2012 are up 87% over January 2011. Total rounds are up 92% due to the great weather.

Carpet – the carpet has been installed in the dining room.

Marketing ideas – were once again discussed, maybe offering a “By the Month” membership for summer months targeting golfers that can only play in those months, such as teachers.

Tournaments – 3 tournaments were booked last week. The Elks Club has been in contact with Tim and hopefully they will book a tournament for several years.

Play Golf Kansas City – Tim will attend a meeting on Monday, February 6, 2012.

Opening Early – the Pros and Cons of opening Club House 1 hour earlier during the summer was discussed. Tim will consider opening at 7:00 am during June, July, and August.

Facebook – Buddy Bunch volunteered to put something on Facebook, writing it from the course.

Superintendents Report – the cups were changed and greens rolled January 9 and January 30th. He plans to mow the greens within the next 10 days (weather permitting). Eric will send off soil samples sometime this month. Core aeration will be sometime late March or early April. The large dead limb has been removed from the ash tree near #1 Tee. Eric is still searching for additional quotes for the dredge project. Only 3 seasonal employees are returning from last years staff.

Adjourn – a motion was made by Buddy Bunch; seconded by Judy Rounkles to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary to the Golf Board

CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
March 22, 2012, Golf Club

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Buddy Bunch, Judy Rounkles, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent.

ABSENT: Bill Greim, Greg Martin, and Mayor Ambrose Buckman.

VISITORS: Brent Bishop, Storm Water Supervisor. _

Approval of Minutes – Buddy Bunch made a motion to approve the minutes of the February 2, 2012 meeting; Judy Rounkles seconded. Motion unanimously approved.

EPA Audit – Brent Bishop attended the meeting to report a possible EPA Audit. When they come they will rule our septic tank unacceptable. Brent explained the process of making everything liquid and states that it would require only a 2” line to pump away from the septic tank. It will be an expensive fix, Eric will explore all possibilities.

Trash Enclosure – the trash dumpster needs a lid and a fence around it to be in compliance with code.

Hazardous Waste Disposal – the City will be having a day for disposal of paint, batteries, etc. on May 5, 2012.

Superintendents Report – Eric reported that the greens have already been cut 8 times and mowing the fairways will be done soon. The greens aeration dates are set for April 9th and 10th. The first round of soil tests are in. Eric is experimenting with the chipping green. Everything is looking good. The majority of seasonal staff has been hired. The ponds were discussed once again. We need to find a way to keep the water moving whether it be by fusers or fountains.

Director’s Report: Our revenues and rounds are up. The Elk’s Lodge has agreed to book their tournament for the next 5 years. He will continue to do marketing promotions for new members. The Facebook promo is in place and has had positive response. He will plan to talk with the Capital Improvements Authority regarding the septic tank project and the ponds.

Adjourn – a motion was made by Judy Rounkles, seconded by Buddy Bunch to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretary to the Golf Board

CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
June 26, 2012, 2:00 pm, G olf Club

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Bill Greim, Judy Rounkles, Greg Martin, Ambrose Buckman – Mayor, David Haugland – City Manager, Steve Marriott – Director of Administrative Services, Tim Jarman – G olf Director, Eric Lane – G olf Superintendent.

ABSENT: Buddy Bunch.

VISITORS: None.

Approval of Minutes – Greg Martin made a motion to approve the minutes of the May 24, 2012 meeting; Bill Greim seconded. Motion unanimously approved.

General Discussion – David Haugland, C ity Manager and Steve Marriott, Director of Administrative Services discussed equipment for the course and the carts. One mower is down, the hydraulic system is gone. T he problem is the cost, \$2,300 to fix the problem and there are so many hours on it, something major could happen. We have a mower on loan now. Eric Lane, Golf Superintendent was advised to get quotes and take them back to Haugland and Marriott. Haugland told board members that a local business man would like to meet with the board about positive things for the course. He will come to the next meeting on July 19, 2012 at 2:00 pm.

Pond – The pond on #3 is dangerously low. David Haugland was told that a new pump should be in place today and hopefully be operational by tomorrow.

Greens – Tim Jarman, Golf Director, announced that effective July 1 , 2012 the flags on the Greens would all be one color; the red, white, a nd blue will be gone.

Superintendent Report – Eric reported that Greens, Tees , and Fairways are all doing well with a lot of work.

Adjourn – a motion was made by Greg Martin, seconded by Judy Rounkles to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
July 19, 2012, 2:00 pm, Golf Club

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Greg Martin, Ambrose Buckman – Mayor, David Haugland – City Manager, Kris Bishop – Restaurant Manager, Tim Jarman – Golf Director.

ABSENT: Bill Greim, Buddy Bunch, and Eric Lane – Golf Superintendent.

VISITORS: Jim Dickerson.

Approval of Minutes – Greg Martin made a motion to approve the minutes of the June 26, 2012 meeting; Judy Rounkles seconded. Motion unanimously approved.

Jim Dickerson – David Haugland, City Manager introduced Jim Dickerson of Prime Business Group. Jim's business helps businesses market their company to become profitable. Jim met with the Airport Board and now with the Golf Board to determine their wants for the future. The top priority for Golf Board is to complete the cart paths.

Budget – the budget for advertising and marketing is currently set at \$ 400 per year. Tim Jarman is working on the 2013 Budget.

Gregg Williams Tournament – Tim Jarman reported that the Gregg Williams Tournament went well and is booked for 2013 and 2014. Only one problem, the plumbing did not work.

Fountain & Diffusers – are installed and working well, many nice comments made on the course condition and the fountain.

Equipment Purchase – there has been no decision made on this issue.

Adjourn – a motion was made by Judy Rounkles, seconded by Greg Martin to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

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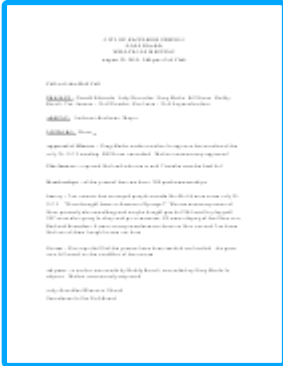
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Call to Order/Roll Call –

PRESENT: Gerald Edward Bunch, Tim Jarman – Golf

ABSENT: Ambrose Bucki

VISITORS: None._

Approval of Minutes – Greg July 19, 2012 meeting; Bill

Tim Jarman – reported tha

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
September 27, 2012, 2:00 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Greg Martin, Bill Greim, Buddy Bunch, Tim Jarman – Golf Director, Eric Lane – Superintendent, Mayor Ambrose Buckman.

ABSENT: None.

VISITORS: None._

Approval of Minutes – Greg Martin made a motion to approve the minutes of the August 23, 2012 meeting; Bill Greim seconded. Motion unanimously approved.

Tim Jarman's Report – rates were discussed for next year and will be discussed once again next month. The new carts will be delivered between October 15th and 30th.

Survey – Tim Jarman gave updated figures on his survey. They are as follows:

604 – To play golf
385 – to Shop
158 – Hotel
117 – Dining
13 – Automotive

Cart Paths, Ponds, and the Plumbing – we were led to believe the City could do the ponds and we are wondering if Chad Birdsong's crew could find some time for the course. He and his crew did a fantastic job on the cart paths.

Eric's Report – a full report on the course telling us what has been done and what we can expect in the next month. The Golf Course is in beautiful condition thanks to Eric and his crew.

Adjourn – a motion was made by Buddy Bunch, seconded by Greg Martin to adjourn. Motion unanimously approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
October 25, 2012, 2:30 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Greg Martin, Bill Greim, Buddy Bunch, Tim Jarman – Golf Director, Eric Lane – Superintendent,

ABSENT: Bill Greim, Mayor Ambrose Buckman.

VISITORS: None._

Approval of Minutes – Greg Martin made a motion to approve the minutes of the September 27, 2012 meeting; Buddy Bunch seconded. Motion approved.

Tim Jarman's Report – New golf carts have been delivered. The new sidewalk looks great! What a good job city crews did on it. It was mentioned that maybe the black part of the curb be painted yellow so it could be seen better at night. Rates were discussed for next season. Nothing was decided. Tim will do some additional investigating before the November Meeting.

Maintenance – the Zoysia on the tees and fairways will not be mowed again this season. The water coolers have been removed. Leaf mulching attachments are on the rough mowers.

Eric's Report – the greens have been deep-tined and top dressed. Soil samples were sent on October 9, 2012.

Adjourn – a motion was made by Buddy Bunch, seconded by Greg Martin to adjourn. Motion approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
December 12, 2012, 2:00 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Greg Martin, Tim Jarman – Golf Director, Eric Lane – Superintendent,

ABSENT: Bill Greim, Buddy Bunch, and Mayor Ambrose Buckman.

VISITORS: None._

Approval of Minutes – Greg Martin made a motion to approve the minutes of the October 25, 2012 meeting; Judy Rounkles seconded. Motion approved.

Tim Jarman's Report – Revenues and Rounds were up in October and November from 2011. Year-to-Date totals are also up. The new rates are in place. A Christmas Special was offered; \$500 Membership to new members. There have been 9 sold. Economic Impact Update – July 10, 2012 through November 30, 2012; 707 came to play golf, 435 to shop, 194 for the Hotel, 147 for Dining, 18 for Automotive.

Maintenance – the ponds were discussed. Eric is directed to get prices on several things; drain & pump for #11 and running pipe to #7 pond.

Eric's Report – course conditions – snow mold protectant has been applied to greens and will be rolled as weather and play dictates. Revolver was applied to all Zoysia grass on November 7th. It is slow to act in cool weather. Two dead trees on #18 were removed. Clubhouse roof was cleaned off in late November. The fountain and aeration system were removed from the ponds. Dirt has been backfilled around some cart paths. Mowing reels sent off for annual grinding. The irrigation system will be winterized.

Adjourn – a motion was made by Judy Rounkles, seconded by Greg Martin to adjourn. Motion approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
March 28, 2013, 2:30 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Buddy Bunch, Bill Greim, Greg Martin, Tim Jarman – Golf Director, Eric Lane – Golf Superintendent.

ABSENT: Ambrose Buckman – Mayor.

VISITORS: None. _

Approval of Minutes – Greg Martin made a motion to approve the minutes of the January 31, 2013 meeting; Bill Greim seconded. Motion approved.

Revenues – for February 2013 were up 2% compared to February 2012, thanks to Kris Bishop and the restaurant.

Tournaments – Tim Jarman has 32 tournaments booked.

Cart Card Offer – will establish a new Cart Card offer for members; \$75 for five 18 hole rides and will continue the \$135 Cards for 10-18 Hole Rides.

Marketing Ideas – Tim has several marketing ideas he would like to try and will soon decide on them.

Camera System – Tim has bid on a camera system which will be put on hold at this time. Motion Detector and lights could be installed for less money.

Airport Liability – several things have been done for airport liability; trees down, sand moved, a fence down, and brush removed.

Plumbing – the plumbing in the restrooms remains a problem. New stools were put in the Men's Restroom. The stools in the Ladies Restroom were not replaced and will not flush. Judy Rounkles suggested replacing 1 stool in the Ladies Restroom to see if that will help the situation.

Capital Improvements Item – Tim will meet with the Capital Improvements

Authority at their April meeting to obtain approval to finish the Cart Path Project.

Eric's Report – Eric Lane reported no damage to the course this winter. He is planning to work on the greens the 10th and 11th of April. The Ball Washers have been put back up for the summer. He is also afraid that the sprinkler system will start causing trouble, with the age of it, parts are not available.

Adjourn – a motion was made by Buddy Bunch, seconded by Greg Martin to adjourn. Motion approved. Next meeting is April 25, 2013 at 2:30 pm.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
April 25, 2013, 2:30 pm, Golf Club**

Call to Order / Roll Call

PRESENT: Buddy Bunch, Bill Greim, Greg Martin, Dave Haugland – City Manager, Tim Jarman – Golf Director

ABSENT: Ambrose Buckman – Mayor, Gerald Edwards, Judy Rounkles, Eric Lane – Superintendent

VISITORS: None

Approval of Minutes – Greg Martin made a motion to approve the minutes of the March 28, 2013 meeting; Buddy Bunch seconded. Motion approved.

Revenues – For March 2013 were down 58% compared to March 2012.
Tournaments – 34 tournaments / outings have been booked, up 2 from last month

New Cart Card Offer – Will go live on May 1, 2013

Marketing – Logo chip promo was displayed to Board

Guttering / Plumbing – Gutter issue on east side of clubhouse will be discussed with Chad Birdsong. Have received 1 bid from local contractor. M & M Sewer will return to complete Ladies locker room bathroom project.

Capital Improvements – Many thanks to Dave Haugland and all of the City Council & Capital Improvement board for their support & approval of the “Cart Path Replacement” project. Estimated start date will be June 1, 2013 (weather permitting). Additional request for clubhouse repair money has been placed on hold, but is on our 5 year plan. Small discussion on sewer being run to clubhouse in the future

Eric’s Report – Weather has continued to put staff behind. Wall on #12 tee repaired. Irrigation controller on #7 is broke and replacement cost will be close to \$5500. Bridge on #4 repaired. Concerns from board included: Eric’s plan for a dependable & consistent green speed; post green speed on website; how often does Eric check green speed; concern on cup cutting depth/education; the need to replace the speed bump into north parking lot for safety issues; wash out hole on #15 bridge; many ball washers have no water; when new reflective devices will be put on flag sticks for use by range finders; any time frame on wall repair at entrance.

Adjourn – a Motion was made by Buddy Bunch, seconded by BJ Greim to adjourn. Motion approved

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
May 23, 2013, 2:30 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Judy Rounkles, Buddy Bunch, Bill Greim, Greg Martin, Tim Jarman – Golf Director.

ABSENT: Eric Lane – Golf Superintendent and Ambrose Buckman – Mayor.

VISITORS: None. _

Approval of Minutes – Greg Martin made a motion to approve the minutes of the April 25, 2013 meeting; Buddy Bunch seconded. Motion approved.

Cart Paths – Chad Birdsong hopes to get started on the project by June 17, 2013.

Ladies Restrooms – M&M Sewer is still to return to finish the project in the Ladies Restrooms. There is nothing in the lines.

Revenues – April revenues were down, between the rainy weather and gas prices, it has hurt our business.

Memberships – We lost 17 memberships (Non-Renewals) but gained 29 new memberships.

#15 Hole – the hole by #15 bridge has been filled in and repaired. The Ball Washers have been tightened and filled, however, it was reported that the water needs to be changed as it has soured.

Greens – Tim has had no complaints on the greens this year.

Mowing – The rough mowers consistently break down and Public Works has borrowed a tractor. It has been hard to keep up with the mowing.

Water – The City is sending us water for the first time today.

Adjourn – a motion was made by Bill Greim, seconded by Buddy Bunch to

adjourn. Motion approved.

Judy Rounkles/Shannon Stroud
Secretaries to the Golf Board

**CITY OF EXCELSIOR SPRINGS
GOLF BOARD
MINUTES OF MEETING
July 18, 2013, 2:30 pm, Golf Club**

Call to Order/Roll Call –

PRESENT: Gerald Edwards, Buddy Bunch, Greg Martin, Tim Jarman – Golf Director, David Haugland – City Manager.

ABSENT: Judy Rounkles, Ambrose Buckman – Mayor, Bill Greim, and Eric Lane – Golf Superintendent.

VISITORS: None. _

Approval of Minutes – Greg Martin made a motion to approve the minutes of the May 2013 meeting; Buddy Bunch seconded. Motion approved.

General Discussion – Range cart has been repaired, scorecard and yardage book discussion from Bench Craft, cart path project moving along and getting many compliments, fountain in #2 pond repaired.

Budget Discussion - Tim Jarman discussed revenues YTD as well as expenses. Current membership information; 37 new memberships gained versus 24 lost, rounds down 14% YTD.

Maintenance – Greens height of cut raised to 3/16”, greens to be deep tined this month, treated billbugs on tees and fairways, fertilized fairways, hand watering has started, waste water keeping up with re-filling pond, maintenance/equipment repair line item is about gone for this budget cycle, tree limb on #5 tee box has been cut off, ball washer water to be cleaned on a more regular basis.

Adjourn – a motion was made by Buddy Bunch, seconded by Gerald Edwards to adjourn. Motion approved.

Tim Jarman/Shannon Stroud
Secretaries to the Golf Board